

Supplier & Professional Directory

for the Structural Building Components Industry

Listing as of July 10, 2006

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Council of Forest Industries Canada
Vancouver, BC CANADA
604/684-0211 • 604/687-4930 (fax)
www.cofi.org
Mr. Paul J. Newman

The Evergreen Foundation
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406/837-0966 • 406/837-1385 (fax)
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Florida Building Material Association
Mount Dora, FL
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MSR Lumber Producers Council
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GOLD - See ad: p. 40.



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Upper Marlboro, MD
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www.nahbrc.org
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National Association of Home Builders
Washington, DC
800/368-5242 • 202/266-8141 (fax)
Mr. Jeremy Betrand

National Frame Builders Association
Lawrence, KS
785/843-2444 • 785/843-7555 (fax)
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National Lumber & Building Material Dealers Association
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800/634-8645 • 202/547-7640 (fax)
www.dealer.org
Mr. Shawn Conrad, CAE
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Northwestern Lumber Association
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Forest Park, GA
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GOLD - See ad: p. 66.

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Alexandria, VA
703/683-1010 • 703/548-4399 (fax)
www.tpinst.org
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Western Wood Products Association
Portland, OR
503/224-3930 • 503/224-3934 (fax)
www.wwpa.org
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Cordstrap USA Inc.
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USP Structural Connectors
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Mr. Tim Comstock
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GOLD - See ad: p. 42.

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BRONZE - See ad: p. 14-15.

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Mr. Jerry Burney
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GOLD - See ad: p. 22.



Maximizer Technologies, LLC
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719/528-5444 (fax)
www.maximizertechnologies.com
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SILVER - See ad: p. 97.



HOLTEC (USA) Corporation
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GOLD - See ad: p. 4.



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Heber City, UT
435/654-3028 • 435/654-3047 (fax)
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GOLD - See ad: p. 59.



The Koskovich Co. Inc.
Rochester, MN
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GOLD - See ads: p. 11, 103.



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www.mii.com
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GOLD - See ads: p. 2-3, 41, 45.



Monet DeSaw Inc.
Fulton, MO
573/642-4900 • 573/642-3736 (fax)
www.desaw.com
Mr. Kevin Troesser
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GOLD - See ad: p. 108.



TCT Manufacturing, Inc.
Sorrento, FL
352/735-5070 • 352/735-5071 (fax)
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COMPONENT SAW WHOLESALER/BROKER/RESELLER

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GOLD - See ad: p. 22.



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GOLD - See ad: p. 72-73.



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303/221-1200 • 303/221-3532 (fax)
www.optiframe.com
Ms. Katie Bassani
GOLD - See ad: p. 82-83.



Robbins Engineering, Inc.
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Mr. Dionel Cotanda
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GOLD - See ad: p. 51.



Truswal Systems Corporation
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Mr. Carl Schoening
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GOLD - See ads: p. 36-37, 67.



Tru-Truss Engineering
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Mr. Charles Truax
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Turb-O-Web USA, Inc.
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GOLD - See ads: p. 2-3, 41, 45.



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Mr. Miguel Gonzales
info@tamlyn.com

Simpson Strong-Tie Co.
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925/560-9000 • 925/847-1603 (fax)
www.strongtie.com
Mr. Tawn A. Simons
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GOLD - See ad: p. 61.



Truswal Systems Corporation
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USP Structural Connectors
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CONVEYOR SYSTEM MANUFACTURER

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SILVER



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SILVER



CRANE WHOLESALER/BROKER/RESELLER

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SILVER



DOOR EQUIPMENT MANUFACTURER

Builders Automation Machinery Co., LLC
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ENGINEERED WOOD PRODUCTS DISTRIBUTOR

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mike@openjoist2000.com
GOLD - See ad: p. 64.



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Weyerhaeuser Company
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Mr. Jim Todd

ENGINEERED WOOD PRODUCTS MANUFACTURER

International Paper Company
Pooler, GA
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www.internationalpaper.com
Mr. George O'Brien

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Alpine Engineered Products, Inc.
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GOLD - See ads: p. 54-55, 107.



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GOLD - See ad: p. 81.



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TECO
Sun Prairie, WI
608/837-2790 • 608/837-2830 (fax)
www.tecosted.com
Mr. Agron Gjinolli, PE
agron.gjinolli@tecosted.com

Thornton Tomasetti
Philadelphia, PA
267/238-4000 • 267/238-4001 (fax)
www.thettgroup.com
Mr. Eric Larsen
elarsen@thettgroup.com

Timber Products Inspection, Inc.*
Conyers, GA
770/922-8000 • 770/922-1290 (fax)
www.tpinspection.com
Mr. Patrick C. Edwards, PE.
pedwards@tpinspection.com

Todd Drummond Consulting, LLC.
Sunapee, NH
603/763-8857 • 815/364-2923 (fax)
www.todd-drummond.com
Mr. Todd Drummond
todd@todd-drummond.com
BRONZE - See ad: p. 14-15.



Tru-Truss Engineering
El Dorado Hills, CA
916/933-4148
Mr. Charles Truax
wtca@builderspost.com

Tyrrell Engineering
Edgewood, WA
253/568-7991 • 253/568-8137 (fax)
417/235-8262 (fax)
www.clark-ind.com
Mr. Jack Schulz
general@clark-ind.com
GOLD - See ad: p. 101.

Wade-Trim, Inc.
Gaylord, MI
989/732-3584 • 989/732-6391 (fax)
www.wadeltrim.com
Mr. John G. Ernst, PE.

West Point Engineering
Phoenix, AZ
602/943-1477 • 602/943-1969 (fax)
Mr. Jack Trummer

Wilbur T. Yaxley, P.E. Forensic Engineer
Seffner, FL
813/657-1840 • 813/653-0921 (fax)
Mr. Wilbur T. Yaxley, PE
wtaxley1@verizon.net

EQUIPMENT FINANCING

Alpine Equipment Finance
Orange City, FL
800/662-5955 • 386/668-1556 (fax)
Mr. Clem Law
cwlaw@comcast.net

Vision Financial Group
Pittsburgh, PA
412/539-1500 • 412/539-1599 (fax)
www.vfgusa.com
Mr. Fred Summers
info@vfgusa.com

EQUIPMENT LEASING SERVICES

OFC Capital Corporation
Roswell, GA
800/336-4949 • 800/942-4631 (fax)
www.ofccap.com
Ms. Velma Eddy
See ad: p. 53.

Popular Leasing
Ballwin, MO
800/829-9411 • 636/557-1060 (fax)
www.popularleasingusa.com
Mr. Jeff Voegtli
jvoegtli@poplease.com

EQUIPMENT MANUFACTURER

Alpine Engineered Products, Inc.
Pompano Beach, FL
954/781-3333
954/973-2644 (fax)
www.alpeng.com
Mr. Chris Cronje
info@www2.alpeng.com
GOLD - See ads: p. 54-55, 107.



A-NU-PROSPECT
St. Marys, ON CANADA
519/349-2202 • 519/349-2342 (fax)
www.trustrailer.com
Mr. Joe Wilhelm
GOLD - See ad: p. 21.



Biomass Combustion Systems, Inc.
Worcester, MA
508/798-5970
508/798-5971 (fax)
www.biomasscombustion.com
Mr. Charles R. Cary
info@biomasscombustion.com
SILVER - See ad: p. 21.



Clark Industries Inc.
Monett, MO
417/235-7182
417/235-8262 (fax)
www.clark-ind.com
Mr. Jack Schulz
general@clark-ind.com
GOLD - See ad: p. 101.



Commercial Machinery Fabricators, Inc.
Lansing, MI
517/323-1996 • 517/323-8939 (fax)
www.cmfstealth.com
Mr. Edward G. Joseph
info@cmfstealth.com
GOLD - See ad: p. 9.



Distribution Open Joist 2000 Inc.
Plattsburgh, NY
514/952-3945 • 800/263-7265 (fax)
www.openjoist2000.com
Mr. Michel Beauchamp
mike@openjoist2000.com
GOLD - See ad: p. 64.



Eagle Metal Products
Mabank, TX
800/521-3245 • 903/887-1723 (fax)
www.eaglemetal.com
Mr. Jerry Burney
info@eaglemetal.com
GOLD - See ad: p. 22.



The Hain Company
Diamond Springs, CA
530/295-8068 • 530/295-0468 (fax)
www.haincompany.com
Mr. Leonard Hain
sales@haincompany.com
GOLD - See ad: p. 64.



HOLTEC (USA) Corporation
Brandon, FL
813/754-1665
813/752-8042 (fax)
www.holtecusa.com
Mr. Sam Rashid
info@holtecusa.com
GOLD - See ad: p. 4.



Hundegger USA LC
Heber City, UT
435/654-3028 • 435/654-3047 (fax)
www.hundeggerusa.com
Mr. Kip Apostol
info@hundeggerusa.com
GOLD - See ad: p. 59.



Koorsen Manufacturing, Inc.
Marshalltown, IA
641/752-1316 • 641/484-5182 (fax)
Mr. John R. Koorsen
koorsenmfg@msn.com

The Koskovich Co. Inc.
Rochester, MN
507/286-9209 • 507/285-1730 (fax)
www.omnisaw.com
Mr. Jerry E. Koskovich
frans@omnisaw.com
GOLD - See ads: p. 11, 103.



Mango Tech Pty Ltd
San Jacinto, CA
951/654-3525
951/654-3526 (fax)
www.mangotech.com
Mr. Francis Voss
GOLD - See ad: p. 33.



MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.



Monet DeSaw Inc.
Fulton, MO
573/642-4900 • 573/642-3736 (fax)
www.desaw.com
Mr. Kevin Troesser
desauw@socket.net
GOLD - See ad: p. 108.



Nortruss QLD Pty Ltd
Sunshine Coast, MC AUSTRALIA
617 54 414 799 • 617 54 415 672 (fax)
www.notruss.com.au
Mr. G. Ross Rayner
ross@notruss.com.au

Pacific Automation Ltd - MiTek
Calgary, AB CANADA
403/279-2128 • 403/279-4958 (fax)
www.pacificautomation.ca
Mr. Amir Ahmadi
amir.ahmadi@pacificautomation.ca

Panels Plus
Albert Lea, MN
507/369-0507 • 507/373-7110 (fax)
www.panplus.com
Mr. Stan Axsmith
sales@panplus.com
GOLD - See ad: p. 81.



PFP Technologies
Malaga, WA AUSTRALIA
+61/8 9 249 4542
+61/8 9 249 4596 (fax)
www.pfptech.com.au
Mr. John Forlani
johnf@pfptech.com.au
See ad: p. 71.

Randek BauTech AB
Falkenberg, SWEDEN
46/380-566500 • 46/380-566565 (fax)
Mr. Lars-Erik Andersson
lea@randek-bautech.se

Robbins Engineering, Inc.
Tampa, FL
813/972-1135 • 813/978-8626 (fax)
www.robbinseng.com
Mr. Dionel Cotanda
info@robbinseng.com
GOLD - See ad: p. 51.



S. Huot Inc.
Québec City, QC CANADA
418/681-0291 • 418/681-3742 (fax)
www.shuot.com
Mr. Gaston Tanguay
info@shuot.com

Safety Speed Cut Manufacturing
Ham Lake, MN
763/755-1600
763/755-6080 (fax)
www.panelsaw.com
Mr. Brian Donahue
sales@safetyspeedcut.com
BRONZE - See ad: p. 35.



Triad/Merrick Machine Company
Alda, NE
308/384-1780
308/384-8326 (fax)
www.triadruvo.com
Mr. Lowell Tuma
lowellt@merrickmachine.com
SILVER



Truswal Systems Corporation
Arlington, TX
817/633-5100 • 817/652-3079 (fax)
www.truswal.com
Mr. Carl Schoening
info@truswal.com
GOLD - See ads: p. 36-37, 67.



Vecoplan, LLC
High Point, NC
336/861-6070 • 336/861-4329 (fax)
www.vecoplanllc.com
Mr. Len Beusse
info@vecoplanllc.com

**EQUIPMENT WHOLESALER/
BROKER/RESELLER**

Eide Machinery Sales, Inc.
Minneapolis, MN
612/521-9193
612/521-9307 (fax)
www.eidemachinery.com
Mr. G. Mitchell Eide
info@eidemachinery.com
SILVER - See ad: p. 19.



Maximizer Technologies, LLC
a component of The Fitzgerald Group, LLC
Colorado Springs, CO
719/528-5445
719/528-5444 (fax)
www.maximizertechnologies.com
Mr. Randall L. Fitzgerald
answers@maximizertechnologies.com
SILVER - See ad: p. 97.



Global Machinery Broker, Inc.
Litchfield Park, AZ
623/935-2981 • 623/935-0289 (fax)
www.globrokers.ppg.com/
Mr. Ray E. Switzer, Jr.
globalmachineryaz@yahoo.com

Machinery Boutique, Inc.
Hawthorne, NV
775/945-9884 • 775/945-9885 (fax)
www.machineryboutique.com
Ms. Nancy Matousek
machineryboutique@sbcglobal.net

Macoser, Inc.
Charlotte, NC
704/392-0110 • 704/394-0410 (fax)
www.macoser.com
Ms. Kristi Miller
macoser@macoser.com

Stiles Machinery, Inc.
Grand Rapids, MI
616/698-7500
616/698-9411 (fax)
www.stilesmachinery.com
Mr. Michael T. Miller
mainmail@stilesmachinery.com
GOLD - See ad: p. 23.



Tryco/Untha International, Inc.
Decatur, IL
217/864-4541 • 217/864-6397 (fax)
www.tryco.com
Mr. Kent West
tryco@midwest.net
SILVER



Wasserman & Associates, Inc.
Lincoln, NE
402/438-2161 • 402/438-2524 (fax)
www.wasserman-associates.com
Mr. Rod Wasserman
rodwass@aol.com
BRONZE - See ad: p. 17.



Wood Truss Systems, Inc.
Muncie, IN
765/751-9990 • 765/228-9991 (fax)
www.woodtrussystems.com
Mr. Jay R. Halteman
sales@woodtrussystems.com

FASTENER SUPPLIER

FastenMaster
Agawam, MA
800/633-3800 • 413/789-1069 (fax)
www.olyfast.com
Mr. Brice Hereford
info@olyfast.com

Senco Products, Inc.
Cincinnati, OH
513/388-2088 • 513/388-2081 (fax)
www.senco.com
Mr. Terry Dullaghan
jbrowning@senco.com

SFS Intec, Inc.
Wyomissing, PA
610/790-2660 • 610/376-0932 (fax)
www.sfsintecusa.com
Mr. Tony Thompson
SILVER



Simpson Strong-Tie Co.
Pleasanton, CA
925/560-9000 • 925/847-1603 (fax)
www.strongtie.com
Mr. Tawn A. Simons
sales@strongtie.com
GOLD - See ad: p. 61.



Stanley Bostitch
East Greenwich, RI
401/884-2500 • 401/884-4250 (fax)
www.bostitch.com
Mr. Terry O'Connor
toconnor@stanleybostitch.com

USP Structural Connectors
Montgomery, MN
507/364-5425
507/364-5178 (fax)
www.uspconnectors.com
Mr. Tim Comstock
info@USPconnectors.com
GOLD - See ad: p. 42.



**FIRE RETARDANT
WOOD TREATMENT**

Arch Chemicals, Inc.
Smyrna, GA
770/801-6600 • 770/801-1990 (fax)
www.archchemicals.com
Mr. Scott Hoffman
info@dricon.com



No-Burn, Inc.
Wadsworth, OH
330/336-1500 • 330/336-5800 (fax)
www.noburn.com
Mr. William Kish
info@noburn.com

FORKLIFT MANUFACTURER

Combilift Ltd.
Greensboro, NC
877/COMBI 56 • 732/747-1131 (fax)
www.combilift.com
Mr. Tommy Cadden
info@combilift.com

Princeton Delivery Systems Inc.
Canal Winchester, OH
614/834-5000 • 614/834-5075 (fax)
www.piggy-back.com
Mr. Butch Hunter
sales@piggy-back.com
SILVER - See ad: p. 43.



Sellick Equipment Limited
Harrow, ON CANADA
519/738-2255 • 519/738-3477 (fax)
www.sellickequipment.com
Mr. Dell White
sellick@mnsi.net
See ad: p. 28.

Yale Materials Handling Corporation
Greenville, NC
800/233-9253 • 252/931-7873 (fax)
www.yale.com
Mr. John Piccolo
ayinfo@yale.com

FOUNDATION

Southern Forest Products Association
(member of Southern Pine Council)
Kenner, LA
504/443-4464
504/443-6612 (fax)
Ms. Catherine Kaake, P.E.
mail@sfpa.org
GOLD



**GANTRY SYSTEM
MANUFACTURER**

Construction Lifters
Rockford, IL
800/719-6190 • 815/229-5686 (fax)
www.ConstructionLifters.com
Sales
contact@ConstructionLifters.com
BRONZE - See ad: p. 24.



Klaisler Manufacturing Corp.
Indianapolis, IN
877/357-3898
317/357-3921 (fax)
www.klaisler.com
Mr. Terry W. Hubbard
info@klaisler.com
GOLD - See ad: p. 65.



MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Pacific Automation Ltd - MiTek
Calgary, AB CANADA
403/279-2128 • 403/279-4958 (fax)
www.pacificautomation.ca
Mr. Amir Ahmadi
amir.ahmadi@pacificautomation.ca

**GANTRY SYSTEM
WHOLESALE/BROKER/RESELLER**

Maximizer Technologies, LLC
a component of The Fitzgerald Group, LLC
Colorado Springs, CO
719/528-5445
719/528-5444 (fax)
www.maximizertechnologies.com
Mr. Randall L. Fitzgerald
answers@maximizertechnologies.com
SILVER - See ad: p. 97.



Wasserman & Associates, Inc.
Lincoln, NE
402/438-2161 • 402/438-2524 (fax)
www.wasserman-associates.com
Mr. Rod Wasserman
rodwass@aol.com
BRONZE - See ad: p. 17.



GLULAM BEAM MANUFACTURER

Anthony Forest Products Company
El Dorado, AR
870/862-3414
870/862-6206 (fax)
www.anthonyforest.com
Mr. Kerlin Drake
info@anthonyforest.com
BRONZE



**GRAPHIC DESIGN/ADVERTISING/
BROCHURE DEVELOPMENT**

Qualtim, Inc.
Madison, WI
608/271-1176
608/271-7006 (fax)
www.qualtim.com
Ms. Suzanne M. Grundahl
info@qualtim.com
GOLD - See ad: p. 76.



HOME INSPECTOR

Sullivan & Associates Engineering, Inc.
Coral Springs, FL
954/755-2648 • 954/752-0744 (fax)
www.sullivanengineeringinc.com
Mr. Jerry Sullivan, P.E.
jerrys@myacc.net

I-JOIST MANUFACTURER

Anthony Forest Products Company
El Dorado, AR
870/862-3414 • 870/862-6206 (fax)
www.anthonyforest.com
Mr. Kerlin Drake
info@anthonyforest.com
BRONZE



Boise Building Solutions
White City, OR
541/826-0200 • 541/826-0219 (fax)
www.bcewp.com
Mr. Gary Dunn, P.E.

Buchanan Lumber Sales Inc.
Thunder Bay, ON CANADA
807/343-6385 • 807/345-5734 (fax)
www.bls-tb.com
Mr. Pino Pucci
bls@bls-tb.com

Jager Building Systems Inc
Hagerstown, MD
301/791-1582 • 301/791-3643 (fax)
www.jagerbuildingsystems.com
Mr. Ken Walker

Weyerhaeuser Company
Kamloops, BC CANADA
250/372-2217 • 250/828-7598 (fax)
www.weyerhaeuser.com
Mr. Jim Todd

**I-JOIST WHOLESALER/
BROKER/RESELLER**

Bloch Lumber Company
Chicago, IL
312/466-4500 • 312/782-3156 (fax)
www.blochlumber.com
Mr. Gregg S. Riley
gregg@blochlumber.com

Finnforest USA
Roseville, MI
586/296-8770 • 586/296-8773 (fax)
www.finnforestus.com
Mr. James R. Gilleran
lbouford@finnforestus.com
SILVER - See ads: p. 28, 60.



INSURANCE

Arthur J. Gallagher Risk Management Services
Fresno, CA
559/436-0833 • 559/436-1047 (fax)
www.ajg.com
Mr. Scott Schoenfeld
scott_schoenfeld@ajg.com

Bowermaster & Associates*
Downey, CA
888/825-4322 • 562/862-3482 (fax)
www.bowermaster.com
Mr. Richard Langton
rlangton@bowermaster.com

Diversified Insurance Industries, Inc.▶
Baltimore, MD
410/433-3000 • 410/433-3440 (fax)
www.dii-insurance.com
Mr. Robert Bruns
brun@di-insurance.com

Harden & Associates▶
Jacksonville, FL
904/421-5363 • 904/634-1302 (fax)
www.hardenassociates.com
Mr. Richard H. Pierpont
dpierpont@hardenassociates.com

Holmes Murphy & Associates▶◆
Cedar Rapids, IA
319/364-0648 • 319/364-2132 (fax)
www.holmesmurphy.com
Mr. Jim Kapsch
jkapsch@holmesmurphy.com

MJ Insurance of Arizona LLC▶
Phoenix, AZ
602/346-9100 • 602/346-9105 (fax)
www.mjinsurance.com
Mr. Brad Arnett
brad_arnett@mjinsurance.com

Pennsylvania Lumbermens Mutual Insurance Co.
Philadelphia, PA
215/625-9233 • 215/592-4097 (fax)
www.palumbermens.com
Ms. Ellen McGurrian
info@palumbermens.com

Shaw Sabey & Associates, LTD
Vancouver, BC CANADA
604/685-9878 • 604/685-9808 (fax)
www.shawsabey.com
Mr. David Parry
dparry@shawsabey.com

Sirak-Moore Insurance Agency, Inc.*:
Canton, OH
330/493-3211 • 330/493-0642 (fax)
www.sirakmoore.com
Mr. Douglas D. Davenport
dougds@sirakfinancial.com

Taylor, Turner & Hartsfield Insurance Services, Inc.*:
Cumming, GA
770/889-8600 • 770/887-8507 (fax)
www.tthins.com
Mr. Mark Verbeke
mverbeke@tthins.com

LASER EQUIPMENT

Lacey-Harmer Company
Portland, OR
800/367-9992 • 503/222-0073 (fax)
www.laceyharmer.com
Ms. Judy Cope
info@laceyharmer.com
BRONZE - See ad: p. 69.

LACEY-HARMER CO.

SL Laser Systems LP
Charlotte, NC
704/561-9990
704/561-9994 (fax)
www.sl-laser.com
Mr. Jason Galek
mail@sl-laser.com
SILVER - See ad: p. 46.



Virtek Vision International, Inc.
Waterloo, ON CANADA
519/746-7190 • 519/746-3383 (fax)
www.virtekvision.com
Mr. Ed Bianchin, P.Eng.

**LASER EQUIPMENT
WHOLESALE/BROKER/RESELLER**

MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.



LEGAL SERVICES

Conner Gwyn Schenck PLLC
Greensboro, NC
336/691-9222 • 336/691-9259 (fax)
www.cgspllc.com
Mr. A. Holt Gwyn
ahgwyn@cgspllc.com

Page, Davis & Hill, P.C.
Houston, TX
713/951-0160 • 713/951-0662 (fax)
www.pdhlaw.com
Mr. Kent J. Page
kjp@pdhlaw.com

Shapiro Fussell Wedge Sotherman Martin & Price, LLP
Atlanta, GA
404/870-2200 • 404/870-2222 (fax)
www.shapirofussell.com
Mr. H. Fielder Martin
fmartin@shapirofussell.com

LUMBER COOPERATIVE

Do it Best Corp.
Fort Wayne, IN
260/748-5300 • 260/749-2310 (fax)
www.doitbestcorp.com
Mr. Todd A. Hixson

ENAP, Inc.
New Windsor, NY
845/564-4900 • 845/564-2547 (fax)
www.enap.com
Mr. Mark Judson
info@enap.com

LMC - Lumbermens Merchandising Corp.
Wayne, PA
610/293-7000 • 610/293-7095 (fax)
www.lmc.net
Mr. John T. Keeley
jkeeley@lumbermens.com

Progressive Affiliated Lumbermen, Inc.
Grand Rapids, MI
616/281-2826 • 616/224-7223 (fax)
www.pal-coop.com
Mr. Joe O'Neill
joe.oneill@pal-coop.com

LUMBER DEALER

Curtis Lumber Company Inc.
Ballston Spa, NY
518/885-5311 • 518/885-1126 (fax)
www.curtislumber.com
Mr. Jon Hallgren
hallgren@curtislumber.com

LUMBER MILL

Anthony Forest Products Company
El Dorado, AR
870/862-3414
870/862-6206 (fax)
www.anthonyforest.com
Mr. Kerlin Drake
info@anthonyforest.com
BRONZE



Beadles Lumber Co.
Moultrie, GA
229/985-6996 • 229/985-0344 (fax)
www.beadleslumber.com
Mr. Joe Castleberry

Bennett Forest Industries
Coeur D Alene, ID
208/664-3299 • 208/664-3099 (fax)
Mr. Jim Scharnhorst
jims@bennettforest.com

Buchanan Lumber Sales Inc.
Thunder Bay, ON CANADA
807/343-6385 • 807/345-5734 (fax)
www.bls-tb.com
Mr. Pino Pucci
bls@bls-tb.com

Canadian Forest Products Ltd.
Vancouver, BC CANADA
604/261-5111
604/264-6217 (fax)
www.canfor.com
Mr. Tim Mosley
Tim.Mosley@canfor.com
SILVER - See ad: p. 77.



Charles Ingram Lumber Co. Inc.
Effingham, SC
843/662-1483 • 843/667-8645 (fax)
Mr. T. Furman Brodie
furman@cilumber.com

Falcon Lumber Ltd.
Toronto, ON CANADA
416/481-5246 • 416/481-7809 (fax)
www.falconlumber.com
Mr. Michael Case
info@falconlumber.com

Georgia-Pacific Corporation
Atlanta, GA
800/652-4777 • 404/230-5644 (fax)
www.gp.com/build
Mr. Jim Kaake

Gilman Building Products, LLC
Yulee, FL
904/548-1000 • 904/548-1011 (fax)
Mr. Philip A. Skoropat
philip Skoropat@gilmanbp.com

Hood Industries
Haltiesburg, MS
601/264-2559 • 601/264-4740 (fax)
www.hoodindustries.com
Mr. Ronald W. Coker
coker@hoodindustries.com

International Paper Company
Pooler, GA
912/238-7032 • 912/238-7602 (fax)
www.internationalpaper.com
Mr. George O'Brien

Maibec Industries, Inc.
Saint Foy, QC CANADA
418/659-3323 • 418/653-4354 (fax)
www.maibec.com
Mr. Jacques Bussiere
jacques.bussiere@maibec.com

Pope & Talbot, Inc.
Portland, OR
503/220-2750 • 503/220-2755 (fax)
www.portal.com
Mr. Reed Trull
lumber.sales@portal.com

Rayonier Wood Products
Baxley, GA
912/367-1571 • 912/367-1500 (fax)
www.rayonier.com
Mr. Bill Richardson

Stimson Lumber Company
Portland, OR
503/295-0951 • 503/295-1849 (fax)
www.stimsonlumber.com
Mr. Bob Crow
bcrow@stimsonlumber.com

Swanson Group Inc.
Glendale, OR
541/832-1190 • 541/832-1177 (fax)
www.swansongroupinc.com
Mr. Bob Maurer

Tembec Industries Inc.
Timmins, ON CANADA
705/360-1299 • 705/360-1230 (fax)
www.tembec.com
Mr. Peter Deadman

Temple-Inland Forest Products

Diboll, TX
936/829-5511 • 936/829-1731 (fax)
www.temple.com
Ms. Susan Childers
SILVER - See ad: p. 25.

TempleInland**Tolko Industries Ltd.**

Vernon, BC CANADA
250/545-4411 • 250/545-0395 (fax)
www.tolko.com
Mr. Lance Loose
lance_loose@tolko.com

Tolleson Lumber Co., Inc.

Perry, GA
478/987-2105 • 478/987-0160 (fax)
www.tollesonlumber.com
Mr. Joe Kusar
sales@tollesonlumber.com
GOLD - See ad: p. 22.

**Vaagen Brothers Lumber, Inc.**

Colville, WA
509/684-5071 • 509/684-2168 (fax)
Mr. Butch Sager
bsager@vaagenbros.com

Weyerhaeuser Company

Kamloops, BC CANADA
250/372-2217 • 250/828-7598 (fax)
www.eyerhaeuser.com
Mr. Jim Todd

**LUMBER BROKER/
DISTRIBUTOR/WHOLESALE****BC Lumber & Manufac Co Inc.**

Greensboro, NC
336/574-0110 • 336/574-0770 (fax)
Mr. Bill Conner
wscranner@aol.com

**Birmingham International
Forest Products, LLC**

Birmingham, AL
205/972-1500 • 205/972-1461 (fax)
www.bifp.com
Mr. Mike Hans
hans@fctg.com

BlueLinx Corporation

Englewood, CO
303/706-8107 • 303/706-8646 (fax)
www.bluelinxco.com
Mr. Robert W. Snyder
rwsnyder@bluelinxco.com

Continental Timber Company Inc.

Valley Center, KS
316/755-2361 • 316/755-1285 (fax)
Ms. Lori Stotts
continentalks@yahoo.com

Cox Lumber Company

Hot Springs, AR
501/624-5666 • 501/624-3350 (fax)
Mr. Gary E. Cox
coxlumber@sbcglobal.net

East Coast Lumber Company, Inc.

Climax, NC
336/685-5812 • 336/685-4236 (fax)
www.eastcoastonline.com
Mr. Keith D. Yow

Empire Wholesale Lumber Company

Bath, OH
330/665-7800 • 330/665-7888 (fax)
www.empirewholesale.com
Mr. Peter A. Carroll
info@empirewholesale.com

Falcon Lumber Ltd.

Toronto, ON CANADA
416/481-5246 • 416/481-7809 (fax)
www.falconlumber.com
Mr. Michael Case
info@falconlumber.com

Hampton Tree Farms, Inc.

Portland, OR
503/297-7691 • 503/203-6618 (fax)
www.hamptonaffiliates.com
Mr. Mike Phillips

**LMC - Lumbermens
Merchandising Corp.**

Wayne, PA
610/293-7000 • 610/293-7095 (fax)
www.lmc.net
Mr. John T. Keeley
jkeeley@lumbermens.com

Metropolitan Lumber Company

Oak Brook, IL
630/990-2400 • 630/990-2482 (fax)
www.metrolumberco.com
Mr. James Brown
jbrown@metrolumberco.com

North Star Forest Materials

Saint Paul, MN
651/644-9807 • 651/644-9520 (fax)
www.weeksforest.com
Mr. Dennis Fahey
northstar@weeksforest.com

Pelican Bay Forest Products

Bend, OR
541/312-9522 • 541/312-9526 (fax)
Mr. Ron Hanson
ronpelican@bendbroadband.com

Robbins Lumber

Tampa, FL
813/971-3040 • 813/971-1329 (fax)
www.robbinslumber.com
Mr. Greg Hellman
ghellman@robbinslumber.com

**Seaboard International
Forest Products, LLC**

Nashua, NH
603/881-3700 • 603/598-2280 (fax)
www.sifp.com
Mr. John B. Heroux
sifpmail@fctg.com

Seneca Wholesale Lumber Co

Glendale, AZ
623/939-5155 • 623/939-6766 (fax)
Mr. Alan Stills

Viking Forest Products

Minneapolis, MN
952/941-6512 • 952/941-4633 (fax)
www.vikingforest.com
Mr. Matt Brekke
matt.brekke@fctg.com

LVL MANUFACTURER**Arizona Structural Laminators, LLC**

Eagar, AZ
928/333-5501 • 928/333-4403 (fax)
Mr. Steve Nicoll

Boise Building Solutions

White City, OR
541/826-0200 • 541/826-0219 (fax)
www.intelbuildsys.com
Mr. Gary Dunn, P.E.

Finnforest USA

Roseville, MI
586/296-8770 • 586/296-8773 (fax)
www.finnforestus.com
Mr. James R. Gilleran
lbouford@finnforestus.com
SILVER - See ads: p. 28, 60.



Finnforest USA, Engineered Wood Division

**LVL STAIR STRINGER
MATERIALS****Finnforest USA**

Roseville, MI
586/296-8770 • 586/296-8773 (fax)
www.finnforestus.com
Mr. James R. Gilleran
lbouford@finnforestus.com
SILVER - See ads: p. 28, 60.



Finnforest USA, Engineered Wood Division

**MARKETING/MANAGEMENT
CONSULTANT****Impact Sales & Marketing Group, Inc.**

Arlington, TX
817/466-1100 • 817/466-1101 (fax)
www.impactgrp.com
Mr. Harry Berney
impactgrp@sbcglobal.net

Loeffler Marketing Services

Winston Salem, NC
336/785-8745 • 336/785-8745 (fax)
Mr. Bill Loeffler
hangerman1@bellsouth.net

Qualtim, Inc.

Madison, WI
608/271-1176
608/271-7006 (fax)
www.qualtim.com
Ms. Suzanne M. Grundahl
info@qualtim.com
GOLD - See ad: p. 76.

**Todd Drummond Consulting, LLC.**

Sunapee, NH
603/763-8857 • 815/364-2923 (fax)
www.todd-drummond.com
Mr. Todd Drummond
todd@todd-drummond.com
BRONZE - See ad: p. 14-15.

**MATERIAL HANDLING
EQUIPMENT MANUFACTURER****Construction Lifters**

Rockford, IL
800/719-6190 • 815/229-5686 (fax)
www.ConstructionLifters.com
Sales
contact@ConstructionLifters.com
BRONZE - See ad: p. 24.

**Intelligent Building Systems**

Southaven, MS
662/342-3434 • 662/342-3435 (fax)
www.bcewp.com
Mr. Lowell T. Wood
sales@intelbuildsys.com
GOLD - See ad: p. 72-73.

**Lacey-Harmer Company**

Portland, OR
800/367-9992 • 503/222-0073 (fax)
www.laceyharmer.com
Ms. Judy Cope
info@laceyharmer.com
BRONZE - See ad: p. 69.

LACEY-HARMER CO.**MiTek Industries, Inc.**

Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

**Monet DeSaww Inc.**

Fulton, MO
573/642-4900
573/642-3736 (fax)
www.desaww.com
Mr. Kevin Troesser
desaww@socket.net
GOLD - See ad: p. 108.

**Palfinger North America**

Niagara Falls, ON CANADA
905/374-3363 • 905/374-1203 (fax)
www.palfinger-northamerica.com
Ms. Kristi Kraneyk
info@palfingerna.com

Princeton Delivery Systems Inc.

Canal Winchester, OH
614/834-5000
614/834-5075 (fax)
www.piggy-back.com
Mr. Butch Hunter
sales@piggy-back.com
SILVER - See ad: p. 43.

**Triad/Merrick Machine Company**

Alda, NE
308/384-1780
308/384-8326 (fax)
www.triadruvo.com
Mr. Lowell Tuma
lowell@merrickmachine.com
SILVER

**Weinig Group**

Mooreville, NC
704/799-0100 • 704/799-7400 (fax)
www.weinigusa.com
Mr. Robert Slater
sales@weinigusa.com

Yale Materials Handling Corporation

Greenville, NC
800/233-9253 • 252/931-7873 (fax)
www.yale.com
Mr. John Piccolo
ayinfo@yale.com

**MERGER/ACQUISITION
ADVISORY SERVICES****Haverford Capital Advisors, Inc.**

Paoli, PA
610/407-4020 • 610/407-4028 (fax)
www.haverfordcapital.com
Mr. Kirk A. Rebane
krebane@haverfordcapital.com

METAL WEB FLOORS**MiTek Industries, Inc.**

Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

**MSR LUMBER PRODUCTION****Bennett Forest Industries**

Coeur D Alene, ID
208/664-3299 • 208/664-3099 (fax)
Mr. Jim Scharnhorst
jims@bennettforest.com

Lecours Lumber Co. Limited

Calstock, ON CANADA
705/463-2399 • 705/463-3519 (fax)
Mr. Yves Brunelle
ernied@lecourslumber.com

Maibec Industries, Inc.

Saint Foy, QC CANADA
418/659-3323 • 418/653-4354 (fax)
www.maibec.com
Mr. Jacques Bussiere
jacques.bussiere@maibec.com

**NAIL/STAPLE/RELATED
HARDWARE DISTRIBUTOR****Curtis Lumber Company Inc.**

Ballston Spa, NY
518/885-5311 • 518/885-1126 (fax)
www.curtislumber.com
Mr. Jon Hallgren
hallgren@curtislumber.com

**NAIL/STAPLE/RELATED
HARDWARE SUPPLIER****Paslode**

Vernon Hills, IL
847/634-1900 • 847/634-2213 (fax)
www.paslode.com
Mr. Pat Ryan
pat.ryan@paslode.com

OSB WHOLESALE/BROKER**Empire Wholesale Lumber Company**

Bath, OH
330/665-7800 • 330/665-7888 (fax)
www.empirewholesale.com
Mr. Peter A. Carroll
info@empirewholesale.com

OTHER SERVICES**Auto Saw Corporation**

Sibley, LA
318/377-0690 • 318/377-6095 (fax)
Mr. Charles Landry

Hughes

Clayton, MO
314/721-3400 • 314/862-1616 (fax)
Mr. Bill Hughes

Leopoldo Osiris Chavez-Duran

Casa Grande, AZ
520/426-9771 • 520/426-9771 (fax)
Mr. Leopoldo O. Chavez-Duran
osiris.judith1@netzero.net

Melville Borne, Jr.

Mandeville, LA
985/727-0618 • 985/727-0619 (fax)
Mr. Melville Borne, Jr.
mfbornejr@bellsouth.net

Michigan Timber Reload LLC

Burton, MI
810/742-8787 • 810/742-8776 (fax)
Mr. Keith C. Bluhm
keith@mitimber.com

Montgomery Supply

Wickliffe, OH
216/299-1661
Mr. William T. Carneval
wtc1964@msn.com

Neufab Specialty Fabricators

Red Wing, MN
651/388-4347 • 651/388-5976 (fax)
www.gripperhook.com
Mr. Roy Neufeldt
gripper@neufeldtis.com

North Star Forest Materials

Saint Paul, MN
651/644-9807 • 651/644-9520 (fax)
www.weeksforest.com
Mr. Dennis Fahey
northstar@weeksforest.com

Specialty Timbers, Inc.

Orlando, FL
407/290-5133 • 407/290-2554 (fax)
Mr. Brad Cooke

The Truss Office

Boynton Beach, FL
561/734-5208 • 561/734-5208 (fax)
Mr. Joe Lawson
lawsonjoe@bellsouth.net

Turb-O-Web USA, Inc.

Daytona Beach, FL
888/887-2693 • 321/747-0306 (fax)
www.turb-o-web.com
Mr. John Griffith
john@turb-o-web.com
GOLD - See ad: p. 17.

**VELUX America Inc.**

Fort Mill, SC
803/396-5718 • 864/941-4870 (fax)
www.veluxusa.com
Mr. Steve McNamee
forrest.mason@VELUX.com

PAST PRESIDENT (RETIRED)**Don Hershey**

Peoria, AZ
623/572-4900 • 623/640-3938 (fax)
Mr. Don Hershey
donhershey1@cox.net

Lee Vulgaris

Marion, MA
508/748-2260
Mr. Lee Vulgaris

Rip Rogers

Spring, TX
713/898-1026 • 281/655-0143 (fax)
Mr. Rip Rogers

Leonard Sylk

Merion Station, PA
609/261-4300 • 609/261-4100 (fax)
Mr. Leonard Sylk
lsylk@comcast.net

PLYWOOD MANUFACTURER**Canadian Forest Products Ltd.**

Vancouver, BC CANADA
604/261-5111
604/264-6217 (fax)
www.canfor.com
Mr. Tim Mosley
Tim.Mosley@canfor.com
SILVER - See ad: p. 77.

**Swanson Group Inc.**

Glendale, OR
541/832-1190 • 541/832-1177 (fax)
www.swansongroupinc.com
Mr. Bob Maurer

Weyerhaeuser Company

Kamloops, BC CANADA
250/372-2217 • 250/828-7598 (fax)
www.eyerhaeuser.com
Mr. Jim Todd

**PLYWOOD BROKER/
DISTRIBUTOR/WHOLESALE/****Birmingham International
Forest Products, LLC**

Birmingham, AL
205/972-1500 • 205/972-1461 (fax)
www.bifp.com
Mr. Mike Hans
hans@fctg.com

Bloch Lumber Company

Chicago, IL
312/466-4500 • 312/782-3156 (fax)
www.blochlumber.com
Mr. Gregg S. Riley
gregg@blochlumber.com

Empire Wholesale Lumber Company

Bath, OH
330/665-7800 • 330/665-7888 (fax)
www.empirewholesale.com
Mr. Peter A. Carroll
info@empirewholesale.com

Finnforest USA

Roseville, MI
586/296-8770 • 586/296-8773 (fax)
www.finnforestus.com
Mr. James R. Gilleran
lbouford@finnforestus.com
SILVER - See ads: p. 28, 60.



Finnforest USA, Engineered Wood Division

Hampton Tree Farms, Inc.

Portland, OR
503/297-7691 • 503/203-6618 (fax)
www.hamptonaffiliates.com
Mr. Mike Phillips

PROFESSIONAL SERVICES**Conner Gwyn Schenck PLLC**

Greensboro, NC
336/691-9222 • 336/691-9259 (fax)
www.cgspilc.com
Mr. A. Holt Gwyn
ahgwyn@cgspilc.com

Douthit Consulting Services

Van, TX
903/963-7975 • 903/963-5741 (fax)
Mr. Staton Douthit

Loeffler Marketing Services

Winston Salem, NC
336/785-8745 • 336/785-8745 (fax)
Mr. Bill Loeffler
hangerman1@bellsouth.net

Paul J. Ford and Company

Orlando, FL
407/898-9039 • 407/897-3662 (fax)
www.pjfweb.com
Mr. Alan Kolba

Petite & Associates

Shingle Springs, CA
530/677-6682 • 530/677-4672 (fax)
Mr. Larry Petite

Susan M. Harrelson

Las Vegas, NV
702/429-5591 • 702/642-0823 (fax)
www.geocities.com/harrelsonesq
Ms. Susan M. Harrelson, Esq.
harrelsonesq@yahoo.com

The Truss Office

Boynton Beach, FL
561/734-5208 • 561/734-5208 (fax)
Mr. Joe Lawson
lawsonjoe@bellsouth.net

**PROMOTIONAL & MARKETING
PRODUCTS**

HRIC
Pueblo, CO
719/485-4900 • 719/485-4901 (fax)
www.hric.com
Ms. Barbara Voss
hric@fone.net

The JobLine, Inc.
Seeley Lake, MT
800/289-5627 • 800/689-6729 (fax)
www.thejobline.com
Mr. Thomas McAnally
mail@thejobline.com

Princeton Delivery Systems Inc.
Canal Winchester, OH
614/834-5000
614/834-5075 (fax)
www.piggy-back.com
Mr. Butch Hunter
sales@piggy-back.com
SILVER - See ad: p. 43.

RLS & Associates
Tyler, TX
866/322-9700 • 734/264-4720 (fax)
www.rlsandassociates.com
Mr. Randy Stefanowicz
randy@rlsandassociates.com

**RECYCLING/WASTE
REDUCTION CONSULTANT**

**Biomass Combustion
Systems, Inc.**
Worcester, MA
508/798-5970
508/798-5971 (fax)
www.biomasscombustion.com
Mr. Charles R. Cary
info@biomasscombustion.com
SILVER - See ad: p. 21.

Vecoplan, LLC
High Point, NC
336/861-6070 • 336/861-4329 (fax)
www.vecoplanllc.com
Mr. Len Beusse
info@vecoplanllc.com

WEIMA America, Inc.
Fort Mill, SC
803/802-7170 • 803/802-7098 (fax)
www.weimaamerica.com
Ms. Vikki Van Dam
info@weimaamerica.com
SILVER - See ad: p. 53.

**RECYCLING/WASTE
REDUCTION EQUIPMENT**

Advanced Recycling Equipment, Inc.
Saint Marys, PA
814/834-4470 • 814/834-3483 (fax)
www.advancedrecyclingequip.com
Mr. Don Kunkel
areinc@alltel.net

**Biomass Combustion
Systems, Inc.**
Worcester, MA
508/798-5970
508/798-5971 (fax)
www.biomasscombustion.com
Mr. Charles R. Cary
info@biomasscombustion.com
SILVER - See ad: p. 21.

Cresswood Recycling Systems
Cortland, IL
815/758-7171 • 815/758-0733 (fax)
www.cresswood.com
Mr. John Connor
info@cresswood.com

Sweed Machinery, Inc.
Gold Hill, OR
541/855-1512 • 541/855-1165 (fax)
www.sweed.com
Mr. Scott Ashpole
sweed@sweed.com
SILVER

WEIMA America, Inc.

Fort Mill, SC
803/802-7170 • 803/802-7098 (fax)
www.weimaamerica.com
Ms. Vikki Van Dam
info@weimaamerica.com
SILVER - See ad: p. 53.

RISK MANAGEMENT SERVICES

Bowermaster & Associates*
Downey, CA
888/825-4322 • 562/862-3482 (fax)
www.bowermaster.com
Mr. Richard Langton
rlangton@bowermaster.com

Diversified Insurance Industries, Inc.*
Baltimore, MD
410/433-3000 • 410/433-3440 (fax)
www.dii-insurance.com
Mr. Robert Bruns
bbrun@dii-insurance.com

Harden & Associates*
Jacksonville, FL
904/421-5363 • 904/634-1302 (fax)
www.hardenassociates.com
Mr. Richard H. Pierpont
dpierpont@hardenassociates.com

Holmes Murphy & Associates*
Cedar Rapids, IA
319/364-0648 • 319/364-2132 (fax)
www.holmesmurphy.com
Mr. Jim Kapsch
jkapsch@holmesmurphy.com

MJ Insurance of Arizona LLC*
Phoenix, AZ
602/346-9100 • 602/346-9105 (fax)
www.mjinsurance.com
Mr. Brad Arnett
brad_arnett@mjinsurance.com

NANA Training Systems*
Anchorage, AK
907/565-3300 • 907/565-3320 (fax)
www.nana-nts.com
Mr. Chris Ross, CSP
training@nana.com

Pagel, Davis & Hill, P.C.
Houston, TX
713/951-0160 • 713/951-0662 (fax)
www.pdhlaw.com
Mr. Kent J. Pagel
kjp@pdhlaw.com

The PMA Insurance Group*
Allentown, PA
610/336-6023 • 610/336-6025 (fax)
Mr. Gordon S. Smoko, CSP, ARM

Sirak-Moore Insurance Agency, Inc.*
Canton, OH
330/493-3211 • 330/493-0642 (fax)
www.sirakmoore.com
Mr. Douglas D. Davenport
dougds@sirakfinancial.com

**Taylor, Turner & Hartsfield
Insurance Services, Inc.***
Cumming, GA
770/889-8600 • 770/887-8507 (fax)
www.tthins.com
Mr. Mark Verbeke
mverbeke@tthins.com

ROUND-END WEB CONSULTING

Renaissance Technology LLC
Ephrata, WA
800/201-1992 • 509/267-3159 (fax)
www.ren-tech.net
Ms. Kris Alberti
kris@vib.tv

ROUND-END WEB LICENSES

Turb-O-Web USA, Inc.
Daytona Beach, FL
888/887-2693 • 321/747-0306 (fax)
www.turb-o-web.com
Mr. John Griffith
john@turb-o-web.com
GOLD - See ad: p. 17.

ROUND-END WEB MACHINERY

MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Renaissance Technology LLC
Ephrata, WA
800/201-1992 • 509/267-3159 (fax)
www.ren-tech.net
Ms. Kris Alberti
kris@vib.tv

ROUND-END WEB SUPPLIER

Turb-O-Web USA, Inc.
Daytona Beach, FL
888/887-2693 • 321/747-0306 (fax)
www.turb-o-web.com
Mr. John Griffith
john@turb-o-web.com
GOLD - See ad: p. 17.

SAW MANUFACTURER

HOLTEC (USA) Corporation
Brandon, FL
813/754-1665 • 813/752-8042 (fax)
www.holtecusa.com
Mr. Sam Rashid
info@holtecusa.com
GOLD - See ad: p. 4.

HOLTEC

Hundegger USA LC
Heber City, UT
435/654-3028 • 435/654-3047 (fax)
www.hundeggerusa.com
Mr. Kip Apostol
info@hundeggerusa.com
GOLD - See ad: p. 59.

Hundegger

The Koskovich Co. Inc.
Rochester, MN
507/286-9209 • 507/285-1730 (fax)
www.omnisaw.com
Mr. Jerry E. Koskovich
frans@omnisaw.com
GOLD - See ads: p. 11, 103.

**THE KOSKOVICH
COMPANY**

McGinniss Saw Service, Inc.
Dewey, AZ
928/632-9405 • 928/632-7490 (fax)
www.mcginnissawservice.com
Mr. Bill Arnold, Sr
blades@mindspring.com

MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Vista Machines Inc.
Littlestown, PA
717/359-9212 • 717/359-4222 (fax)
www.angleboss.com
Mr. Paul Dennis
sales@vistamachines.com

Weinig Group
Mooreville, NC
704/799-0100 • 704/799-7400 (fax)
www.weinigusa.com
Mr. Robert Slater
sales@weinigusa.com

SHEAR PANEL MANUFACTURER

Simpson Strong-Tie Co.
Pleasanton, CA
925/560-9000 • 925/847-1603 (fax)
www.strongtie.com
Mr. Tawn A. Simons
sales@strongtie.com
GOLD - See ad: p. 61.

**STAIR EQUIPMENT
MANUFACTURER**

**Builders Automation
Machinery Co., LLC**
Largo, FL
727/538-2180 • 727/536-2624 (fax)
www.buildersautomation.com
Mr. Robert Mitvalsky
rmitvalsky@buildersautomation.com

**STRUCTURAL COMPONENTS
DISTRIBUTOR**

North Pacific Lumber Co.
Concord, NH
603/224-9570
www.northpacific.com
Mr. Josh Bartlett
jbartlett@northpacific.com

THERMAL COMBUSTION

Advanced Recycling Equipment, Inc.
Saint Marys, PA
814/834-4470 • 814/834-3483 (fax)
www.advancedrecyclingequip.com
Mr. Don Kunkel
areinc@alltel.net

**Biomass Combustion
Systems, Inc.**
Worcester, MA
508/798-5970
508/798-5971 (fax)
www.biomasscombustion.com
Mr. Charles R. Cary
info@biomasscombustion.com
SILVER - See ad: p. 21.

**THIRD PARTY
INSPECTION AGENCY**

NANA Training Systems*
Anchorage, AK
907/565-3300 • 907/565-3320 (fax)
www.nana-nts.com
Mr. Chris Ross, CSP
training@nana.com

PFS Corporation*
Madison, WI
608/221-3361 • 608/223-5560 (fax)
www.pfscorporation.com
Mr. Michael Slifka, PE.

Sheppard Engineering, PC.*
Troy, MI
248/585-4240 • 248/585-7371 (fax)
www.sheppardengineering.com
Mr. John Gruber, PE., S.E.
generaldelivery@sheppardengineer-
ing.com

**Stafford Inspection &
Consulting Services, LLC**
Orlando, FL
407/380-7914 • 407/380-8914 (fax)
www.staffordinspection.com
Mr. Thomas Stafford
tand919@bellsouth.net

TECO
Sun Prairie, WI
608/837-2790 • 608/837-2830 (fax)
www.tecotested.com
Mr. Agron Gjinnolli, PE
agron.gjinnolli@tecotested.com

Timber Products Inspection, Inc.*
Conyers, GA
770/922-8000 • 770/922-1290 (fax)
www.tpinspection.com
Mr. Patrick C. Edwards, PE.
pedwards@tpinspection.com

Truss Plate Institute*
Alexandria, VA
703/683-1010 • 703/548-4399 (fax)
www.tpinst.org
Mr. Michael A. Cassidy

**TOOL MANUFACTURER/
WHOLESALE/BROKER/RESELLER**

Paslode
Vernon Hills, IL
847/634-1900 • 847/634-2213 (fax)
www.paslode.com
Mr. Pat Ryan
pat.ryan@paslode.com

TRAILER MANUFACTURER

A-NU-PROSPECT
St. Marys, ON CANADA
519/349-2202 • 519/349-2342 (fax)
www.truss-trailer.com
Mr. Joe Wilhelm
GOLD - See ad: p. 21.

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Lakeside Trailer Manufacturing, Inc.
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573/736-2966 • 573/736-5515 (fax)
www.rollerbed.com
Mr. Lee J. Kinsman
lee@rollerbed.com
GOLD - See ad: p. 48-49.

**LAKESIDE
TRAILER MANUFACTURING, INC.**

Pratt Industries
Belleair Bluffs, FL
727/584-1414
727/584-2323 (fax)
www.prattinc.com
Mr. Danilo Claveria
sales@prattinc.com
GOLD - See ad: p. 35.

Precision Equipment Mfg.
 Fargo, ND
701/237-5161
701/280-0946 (fax)
www.precisionequipmfg.com
Mr. Michael Syvertson
michael@precisionequipmfg.com
GOLD - See ad: p. 80.

Rand Manufacturing Inc.
Raleigh, NC
800/264-7620 • 757/227-3228 (fax)
www.randmanufacturing.com
Ms. Ashley W. Watts
abrown@randmanufacturing.com

Stoll Trailers, Inc.
Abbeville, SC
864/446-2121 • 864/446-2116 (fax)
www.stolltrailers.com
Mr. Bradley W. Stoll
stolltrailer@wctel.net
SILVER - See ad: p. 66.

**TRAILER WHOLESALER/
BROKER/RESELLER**

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St. Marys, ON CANADA
519/349-2202 • 519/349-2342 (fax)
www.truss-trailer.com
Mr. Joe Wilhelm
GOLD - See ad: p. 21.

QUALTIM

Qualtim, Inc.
Madison, WI
608/271-1176
608/271-7006 (fax)
www.qualtim.com
Ms. Suzanne M. Grundahl
info@qualtim.com
GOLD - See ad: p. 76.

TREATER (WOOD)

Cox Wood Preserving Company
Orangeburg, SC
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www.coxwood.com
Mr. Bruce R. Palmer
coxwood@coxwood.com

CSI-Chemical Specialties, Inc.
Charlotte, NC
704/522-0825 • 704/527-8232 (fax)
www.treatedwood.com
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productinfo@chemspec.com

Kop-Coat, Inc.
Pittsburgh, PA
412/227-2426 • 412/227-2618 (fax)
www.kop-coat.com
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dwessolek@kop-coat.com

WoodSmart Solutions, Inc.
Boca Raton, FL
561/416-1972 • 561/416-1218 (fax)
www.bluwood.net
Mr. Charles A. Morando
info@bluwood.net

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TRUSS MANUFACTURER**

Distribution Open Joist 2000 Inc.
Plattsburgh, NY
514/952-3945
800/263-7265 (fax)
www.openjoist2000.com
Mr. Michel Beauchamp
mike@openjoist2000.com
GOLD - See ad: p. 64.

TRUCK BODY MANUFACTURER

Rand Manufacturing Inc.
Raleigh, NC
800/264-7620 • 757/227-3228 (fax)
www.randmanufacturing.com
Ms. Ashley W. Watts
abrown@randmanufacturing.com

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MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

R.H. Tamlyn & Sons, LP
Stafford, TX
281/499-9604 • 281/499-8948 (fax)
www.tamlyn.com
Mr. Miguel Gonzales
info@tamlyn.com

Simpson Strong-Tie Co.
Pleasanton, CA
925/560-9000 • 925/847-1603 (fax)
www.strongtie.com
Mr. Tawn A. Simons
sales@strongtie.com
GOLD - See ad: p. 61.

USP Structural Connectors
Montgomery, MN
507/364-5425
507/364-5178 (fax)
www.uspconnectors.com
Mr. Tim Comstock
info@uspconnectors.com
GOLD - See ad: p. 42.

**TRUSS EQUIPMENT
MANUFACTURER**

The Hain Company
Diamond Springs, CA
530/295-8068 • 530/295-0468 (fax)
www.haincompany.com
Mr. Leonard Hain
sales@haincompany.com
GOLD - See ad: p. 64.

Klaisher Manufacturing Corp.
Indianapolis, IN
877/357-3898
317/357-3921 (fax)
www.klaisher.com
Mr. Terry W. Hubbard
info@klaisher.com
GOLD - See ad: p. 65.

The Koskovich Co. Inc.
Rochester, MN
507/286-9209 • 507/285-1730 (fax)
www.omnisaw.com
Mr. Jerry E. Koskovich
frans@omnisaw.com
GOLD - See ads: p. 11, 103.

MiTek Industries, Inc.

Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Rand Manufacturing Inc.
Raleigh, NC
800/264-7620 • 757/227-3228 (fax)
www.randmanufacturing.com
Ms. Ashley W. Watts
abrown@randmanufacturing.com

TRUSS PLATE MANUFACTURER

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954/781-3333
954/973-2644 (fax)
www.alpeng.com
Mr. Chris Cronje
info@www2.alpeng.com
GOLD - See ads: p. 54-55, 107.

Cherokee Metal Products, Inc.
Morristown, TN
423/581-3446 • 423/586-0483 (fax)
www.masengill.com
Mr. Wayne Masengill
waynem@masengills.com

CompuTrus, Inc.
Lake Elsinore, CA
951/245-9525 • 951/245-9893 (fax)
www.computrus.com
Mr. William T. Turnbull
support@computrus.com

Eagle Metal Products
Mabank, TX
800/521-3245
903/887-1723 (fax)
www.eaglemetal.com
Mr. Jerry Burney
info@eaglemetal.com
GOLD - See ad: p. 22.

Jager Building Systems Inc
Hagerstown, MD
301/791-1582 • 301/791-3643 (fax)
www.jagerbuildingsystems.com
Mr. Ken Walker

MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Robbins Engineering, Inc.
Tampa, FL
813/972-1135 • 813/978-8626 (fax)
www.robbinseng.com
Mr. Dionel Cotanda
info@robbinseng.com
GOLD - See ad: p. 51.



Truswal Systems Corporation
Arlington, TX
817/633-5100 • 817/652-3079 (fax)
www.truswal.com
Mr. Carl Schoening
info@truswal.com
GOLD - See ads: p. 36-37, 67.



Klaisher Manufacturing Corp.
Indianapolis, IN
877/357-3898
317/357-3921 (fax)
www.klaisher.com
Mr. Terry W. Hubbard
info@klaisher.com
GOLD - See ad: p. 65.

UNIVERSITY

University of Wisconsin - Madison
Madison, WI
608/262-7711 • 608/265-8213 (fax)
www.engr.wisc.edu
Prof. Steven Cramer, PE.
cramer@engr.wisc.edu

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www.trustrailer.com
Mr. Joe Wilhelm
GOLD - See ad: p. 21.



Wood Truss Systems, Inc.
Muncie, IN
765/751-9990 • 765/228-9991 (fax)
www.woodtrussystems.com
Mr. Jay R. Halteman
sales@woodtrussystems.com

WALL PANEL EQUIPMENT MANUFACTURER/SOFTWARE

The Hain Company
Diamond Springs, CA
530/295-8068 • 530/295-0468 (fax)
www.haincompany.com
Mr. Leonard Hain
sales@haincompany.com
GOLD - See ad: p. 64.

Hundegger USA LC
Heber City, UT
435/654-3028 • 435/654-3047 (fax)
www.hundeggerusa.com
Mr. Kip Apostol
info@hundeggerusa.com
GOLD - See ad: p. 59.



Intelligent Building Systems
Southaven, MS
662/342-3434 • 662/342-3435 (fax)
www.intelbuildsys.com
Mr. Lowell T. Wood
sales@intelbuildsys.com
GOLD - See ad: p. 72-73.



MiTek Industries, Inc.
Chesterfield, MO
314/434-1200
314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tmanenti@mii.com
GOLD - See ads: p. 2-3, 41, 45.

Panels Plus
Albert Lea, MN
507/369-0507 • 507/373-7110 (fax)
www.panplus.com
Mr. Stan Axsmith
sales@panplus.com
GOLD - See ad: p. 81.



Triad/Merrick Machine Company
Alda, NE
308/384-1780
308/384-8326 (fax)
www.triadrvo.com
Mr. Lowell Tuma
lowellt@merrickmachine.com
SILVER

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763/571-7379 (fax)
www.wallpanelassembly.com
Mr. Rick Autey
sales@vikingeng.com
GOLD - See ad: p. 29.

Virtek Vision International, Inc.
Waterloo, ON CANADA
519/746-7190 • 519/746-3383 (fax)
www.virtekvision.com
Mr. Ed Bianchin, PEEng.

WALL PANEL EQUIPMENT WHOLESALER/BROKER/RESELLER

Wasserman & Associates, Inc.
Lincoln, NE
402/438-2161 • 402/438-2524 (fax)
www.wasserman-associates.com
Mr. Rod Wasserman
rodwass@aol.com
BRONZE - See ad: p. 17.



WTCA CHAPTERS

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Shelby, AL • 205/669-4188
Mr. Michael Balliet

California Engineered Structural Components Association
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Mr. Simon Evans

Central Florida Component Manufacturers Association
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Mr. Bill Heine

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Aurora, CO • 303/307-1441
Mr. Dennis Wilson

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Mr. Bob Burkett

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Mr. Jasper Diedericks

North Florida Component Manufacturers Association
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Mr. Josh Myers

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www.nwfta.com
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Southwest Florida Truss Manufacturers Association
Fort Myers, FL • 239/437-1100
Mr. James M. Swain

Tennessee Truss Manufacturers Association
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www.wiwtca.com
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Cash In!

by Sean D. Shields

Cha-ching! You'll be hearing that sound in the near future, but it probably won't be because you've won the lottery or because your local grocer has reverted back to cash registers of a bygone era. No, it's the sound you'll hear when you pull the voting lever at the ballot box this November. At least it's the sound you should hear going off in your head. Let me explain.

This November, you and approximately 120 million other Americans will head to the ballot box and vote for lawmakers from governors and members of Congress to chairpersons of local school boards. In Congress, there are 33 Senate seats and 437 House seats up for election in November, and incumbents (lawmakers who already hold that office) are running for reelection in all but four Senate and 29 House races. That's a lot of people who want to keep their jobs, and you have a say as to whether they get to or not.

Matching personal ideologies is one common way to determine which candidate you vote for, and I certainly don't want to discourage you from following that time-honored practice. However, each of those lawmakers, particularly those seeking seats in Congress, has had—and most likely will continue to have—a direct impact on the cost of doing business in this country. As a consequence, you may want to consider judging the individuals for whom you vote, at least in some part, for their role in bringing those costs either up or down.

Let's look at a few examples. Immigration reform is as good a place to start as any, as it can potentially have a significant impact on your workforce and demand for your product. As you hopefully read earlier (see "Immigration: Bordering on Insanity," page 18), Congress has taken on this issue in 2005, and the incumbents who want their jobs back have weighed in on how they feel on this issue either by voting for or against H.R. 4437, the "Border Protection, Antiterrorism and Illegal Immigration Control Act of 2004," or S. 2611, the "Comprehensive

Immigration Reform Act." There may or may not be a vote on a compromise bill before Election Day. If there is one, votes on that bill should be considered as well.

Affordable employee health care is another important problem that directly impacts your operational costs. In August 2005, the House

Getting Out the Vote— What You Can & Can't Do

- You **CAN** encourage your employees to register to vote.
- You **CAN'T** tell them which political party, if any, to register with.
- You **CAN** conduct a non-partisan voter-registration drive within your company.
- You **CAN'T** prohibit/require the participation of any employee in that registration drive.
- You **CAN** encourage your employees to vote on Election Day.
- You **CAN'T** require any employee to cast their vote on Election Day.
- You **CAN** tell employees which candidates you plan to vote for.
- You **CAN'T** tell your employees which candidates they should vote for.
- You **CAN** inform employees of WTCA's voting record website.
- You **CAN'T** provide editorial comment on how to interpret those voting records.

passed H.R. 525, the "Small Business Health Fairness Act of 2005," which would give small business owners the power to band together through an Association Health Plan (AHP) and create a much larger health care coverage pool. The Congressional Budget Office (CBO) estimated an AHP could immediately reduce health care premiums by 25 percent. However, the Senate responded this summer by defeating a similar measure, S. 1955, the "Health Insurance Marketplace Modernization and Affordability Act of 2005." This bill was three votes shy of passage, and if finding affordable health care is a big problem for you, your Senators' votes on this bill may weigh heavily on your mind as you go to vote on their future.

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